

# Needs vs. Wants

## Needs

Needs refer to things that are essential for survival.

Needs are limited.

Needs indicate a necessity.

The basic needs of a person usually remain constant.

Need, if not fulfilled may lead to illness or death.

The basic needs of all individuals are similar.

## Wants

things that are optional, and not essential for one's survival.

Limits.

a desire.

Want may change from time to time.

Want may only lead to some want.

Wants differ from one individual to the other.

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